

EVERYTHING **FM.**

AS AN APPROVED SUPPLY CHAIN PARTNER, YOU CAN USE EVERYTHING FM AS A CUSTOMER RETENTION VEHICLE.

Everything FM clients and supply chain partners alike are increasingly using the framework to re-contract.

We will always encourage competition; but if there is an excellent working relationship between a customer and supplier, where the contract provides best quality service and value for money, a direct award process reduces cost and resources for both parties, and saves a whole lot of time.

Introduce your loyal customers to Everything FM and we'll make it easy for them to re-contract with you, if that is their preferred option. We will provide a compliant pathway, as well as benchmark costs, so that they can evidence value for money.

Our public sector procurement experts will manage all the paperwork and guide you and your customers through the fast-track process. Hundreds of organisations are successfully using Everything FM for all their facilities management requirements.



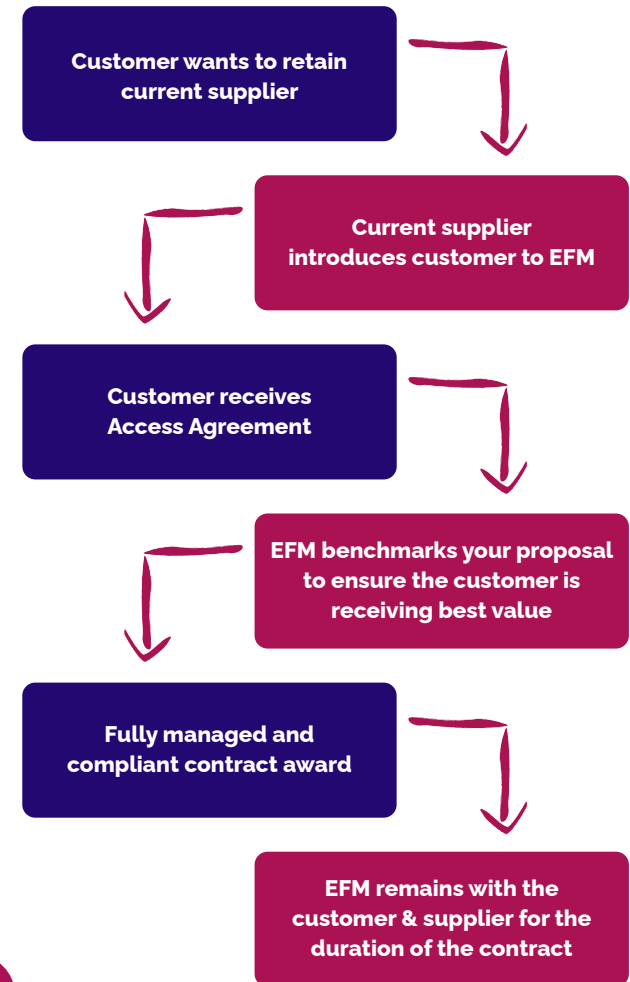
HOW DOES THE DIRECT AWARD PROCESS WORK?

Anyone in the public sector can use Everything FM to compliantly direct award a preferred or incumbent supplier. The framework ensures that the supplier is successfully onboarded then asks the client to sign a framework Access Agreement, which aligns with the framework terms and conditions.

Once signed, customers can ask Everything FM to manage a direct award process, ensuring value for money criteria are met. A framework levy is paid by the successful supplier as detailed in the Everything FM Supplier Guide.

Suppliers can join the Everything FM supply chain by successfully passing the due diligence onboarding process, and subsequently signing a Supply Chain Agreement which aligns with the framework terms and conditions.

If you have a customer that wishes to enter into a contract with you, we will be happy to meet with them and describe how the framework works and provide all the necessary compliance documentation together with the Everything FM Buyer Guide.



DON'T JUST TAKE OUR WORD FOR IT:

"We sought the help of Everything FM to undertake a compliant direct award in order to reappoint a preferred supplier. The EFM procurement team were extremely helpful and guided us throughout the process. We are very happy with how smoothly the exercise went."

"The Everything FM framework helped us compliantly re-award our catering contract. They worked diligently to ensure the school was getting value for money and that the new contract started in a timely manner. We were very happy with their service provided."

WE LOOK FORWARD TO DISCUSSING WAYS WE CAN SUPPORT YOU WITH CUSTOMER RETENTION, TO GET STARTED PLEASE CONTACT US TODAY:

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